

February 27, 2019

**Subaru Corporation Announces Production, Japan Sales and Export Results
for January 2019 (Flash Report)**

< January 2019 >

	January 2019		
	Units	2019 vs 2018	
Domestic production ^{*1}	21,953	-50.9%	6th consecutive month of y/y decrease
Overseas production ^{*2}	☆ 35,629	+21.6%	7th consecutive month of y/y increase
Global production total	57,582	-22.2%	2nd consecutive month of y/y decrease
Passenger vehicles	5,383	-42.6%	15th consecutive month of y/y decrease
Mini vehicles	1,964	-28.2%	2nd consecutive month of y/y decrease
Japan sales total	7,347	-39.4%	15th consecutive month of y/y decrease
Export total ^{*3}	21,334	-40.0%	3rd consecutive month of y/y decrease

☆: January record

< Production >

- Domestic production decreased year-on-year, because of production halt from January 16 through January 26 due to a defect in the Electric Power Steering unit as well as changes in plant operation schedules.
- Overseas production increased year-on-year boosted by production of the Ascent that started in May 2018.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year, because of production halt and suspension of new vehicle registration due to a defect in the Electric Power Steering unit.
- Mini vehicle sales decreased year-on-year due to decreased sales of the Chiffon and other models.

< Exports >

- Exports from Japan decreased year-on-year due to a decline in domestic production.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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March 28, 2019

Subaru Corporation Announces Production, Japan Sales and Export Results for February 2019 (Flash Report)

< February 2019 >

	February 2019			Jan-Feb 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	47,414	-20.7%	7th consecutive month of y/y decrease	69,367	-33.6%
Overseas production ^{*2}	32,146	+9.5%	8th consecutive month of y/y increase	67,775	+15.5%
Global production total	79,560	-10.8%	3rd consecutive month of y/y decrease	137,142	-15.9%
Passenger vehicles	9,688	-8.6%	16th consecutive month of y/y decrease	15,071	-24.6%
Mini vehicles	2,391	-20.5%	3rd consecutive month of y/y decrease	4,355	-24.2%
Japan sales total	12,079	-11.3%	16th consecutive month of y/y decrease	19,426	-24.5%
Export total ^{*3}	27,644	-45.8%	4th consecutive month of y/y decrease	48,978	-43.4%

< Production >

- Domestic production decreased year-on-year, due mainly to limited supply of Electric Power Steering units^{*4} from a supplier.
- Overseas production increased year-on-year boosted by production of the Ascent that started in May 2018.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year, due to supply shortages of vehicles caused by limited supply of Electric Power Steering units^{*4} from a supplier.
- Mini vehicle sales decreased year-on-year due to decreased sales of the Chiffon and other models.

< Exports >

- Exports from Japan decreased year-on-year due to decreased production in January and February.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

*4 EPS units for Forester, Impreza, Subaru XV models produced in the Gunma manufacturing plant

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April 25, 2019

**Subaru Corporation Announces Production, Japan Sales and Export Results
for March 2019 and FYE2019 (Flash Report)**

< March 2019 >

	March 2019			Jan-Mar 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	56,576	-12.2%	8th consecutive month of y/y decrease	125,943	-25.4%
Overseas production ^{*2}	33,188	+12.3%	9th consecutive month of y/y increase	100,963	+14.5%
Global production total	89,764	-4.5%	4th consecutive month of y/y decrease	226,906	-11.8%
Passenger vehicles	16,022	-5.4%	17th consecutive month of y/y decrease	31,093	-15.8%
Mini vehicles	3,034	-27.8%	4th consecutive month of y/y decrease	7,389	-25.7%
Japan sales total	19,056	-9.8%	17th consecutive month of y/y decrease	38,482	-17.9%
Export total ^{*3}	46,364	-7.9%	5th consecutive month of y/y decrease	95,342	-30.3%

< Production >

- Domestic production decreased year-on-year due to changes in plant operation schedules.
- Overseas production increased year-on-year boosted by production of Ascent which started in May 2018.

< Sales in Japan >

- Passenger vehicle sales decreased year-on-year, as sales of Impreza and Subaru XV models declined offsetting strong sales of the fully-redesigned Forester launched in July 2018.
- Mini vehicle sales decreased year-on-year as sales of Pleo and other models declined.

< Exports >

- Exports from Japan decreased year-on-year due to a decrease in domestic production.

< April 2018 - March 2019 >

	April 2018 – March 2019 (FYE2019)		
	Units	FYE2019 vs FYE2018	
Domestic production ^{*1}	616,987	-12.0%	2nd consecutive year of decrease
Overseas production ^{*2}	◎ 372,162	+6.8%	5th consecutive year of increase
Global production total	989,149	-5.8%	2nd consecutive year of decrease
Passenger vehicles	113,500	-16.9%	First decrease in 3 years
Mini vehicles	26,568	-16.8%	5th consecutive year of decrease
Japan sales total	140,068	-16.9%	First decrease in 3 years
Export total ^{*3}	491,496	-11.7%	2nd consecutive year of decrease

◎: Record high for April-March period

< Production >

- Domestic production decreased as production of Impreza and Subaru XV models declined.
- Overseas production increased boosted by production of Ascent which started in May 2018.

< Sales in Japan >

- Passenger vehicle sales decreased as sales of Impreza and Subaru XV models declined offsetting strong sales of the fully-redesigned Forester launched in July 2018.
- Mini vehicle sales decreased as sales of Pleo and other models declined.

< Exports >

- Exports from Japan decreased due to a decrease in domestic production.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

May 30, 2019

**Subaru Corporation Announces Production, Japan Sales and Export Results
for April 2019 (Flash Report)**

< April 2019 >

	April 2019			Jan-Apr 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	54,260	-5.4%	9th consecutive month of y/y decrease	180,203	-20.4%
Overseas production ^{*2}	☆ 35,326	+22.8%	10th consecutive month of y/y increase	136,289	+16.5%
Global production total	89,586	+4.0%	First y/y increase in 5 months	316,492	-7.8%
Passenger vehicles	8,151	+14.6%	First y/y increase in 18 months	39,244	-10.9%
Mini vehicles	1,806	-4.8%	5th consecutive month of y/y decrease	9,195	-22.3%
Japan sales total	9,957	+10.5%	First y/y increase in 18 months	48,439	-13.3%
Export total ^{*3}	45,729	-6.5%	6th consecutive month of y/y decrease	141,071	-24.0%

☆: April record

< Production >

- Domestic production decreased year-on-year, due mainly to changes in plant operation schedules.
- Overseas production increased year-on-year boosted by production of Ascent which started in May 2018.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year, led by the fully-redesigned Forester launched in July 2018 as well as increased sales of the Subaru XV driven by strong demand for the "e-Boxer"-equipped models.
(e-Boxer: Subaru's newly-developed power unit system that combines a 2.0-liter horizontally-opposed, direct injection Subaru Boxer engine with an electric motor.)
- Mini vehicle sales decreased year-on-year due to decreased sales of the Chiffon and other models.

< Exports >

- Exports from Japan decreased year-on-year due to a decrease in domestic production.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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June 27, 2019

Subaru Corporation Announces Production, Japan Sales and Export Results for May 2019 (Flash Report)

< May 2019 >

	May 2019			Jan-May 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	50,088	+14.9%	First y/y increase in 10 months	230,291	-14.7%
Overseas production ^{*2}	☆☆ 40,069	+35.5%	11th consecutive month of y/y increase	176,358	+20.3%
Global production total	☆ 90,157	+23.2%	2nd consecutive month of y/y increase	406,649	-2.3%
Passenger vehicles	7,129	+9.1%	2nd consecutive month of y/y increase	46,373	-8.3%
Mini vehicles	1,869	-6.8%	6th consecutive month of y/y decrease	11,064	-20.1%
Japan sales total	8,998	+5.3%	2nd consecutive month of y/y increase	57,437	-10.8%
Export total ^{*3}	36,303	+5.4%	First y/y increase in 7 months	177,374	-19.4%

☆: May record

☆☆: All-time record for any month

< Production >

- Domestic production increased year-on-year, due to a significant increase in Forester production which offset an impact of changes in plant operation schedules continuing since November 2018.
- Overseas production increased year-on-year boosted by production of Ascent which started in May 2018 as well as increases in other models.

< Sales in Japan >

- Passenger vehicle sales increased year-on-year, led by the fully-redesigned Forester launched in July 2018 as well as increased sales of the Subaru XV driven by strong demand for its "e-Boxer"-equipped models.
(e-Boxer: Subaru's newly-developed power unit system that combines a 2.0-liter horizontally-opposed, direct injection Subaru Boxer engine with an electric motor.)
- Mini vehicle sales decreased year-on-year due to decreased sales of the Chiffon and other models.

< Exports >

- Exports from Japan increased year-on-year due to increased shipments of the Forester.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

July 30, 2019

Subaru Corporation Announces Production, Japan Sales and Export Results for June 2019 and 1st Half of CY2019 (Flash Report)

[June 2019]

	June 2019		
	Units	2019 vs 2018	
Domestic production ^{*1}	55,616	+3.4%	2nd consecutive month of increase
Overseas production ^{*2}	26,492	-6.7%	First decrease in 12 months
Global production total	82,108	-0.1%	First decrease in 3 months
Passenger vehicles	9,745	-1.2%	First decrease in 3 months
Mini vehicles	2,148	-7.6%	7th consecutive month of decrease
Japan sales total	11,893	-2.4%	First decrease in 3 months
Export total ^{*3}	50,114	+26.7%	2nd consecutive month of increase

< Production >

- Domestic production increased due to a significant increase in Forester production which offset an impact of changes in plant operation schedules continuing since November 2018.
- Overseas production decreased as production of the Legacy and Outback declined before the launch of their fully-redesigned models.

< Sales in Japan >

- Passenger vehicle sales decreased as sales of the Levorg declined before the launch of its new model, offsetting strong sales of the Forester and Subaru XV.
- Mini vehicle sales decreased as sales of the Pleo and other models declined.

< Exports >

- Exports from Japan increased as shipments of the Crosstrek* and Forester to the U.S. increased. (* Subaru XV in markets outside North America)

[January – June 2019]

	January – June 2019		
	Units	2019 vs 2018	
Domestic production ^{*1}	285,907	-11.7%	3rd consecutive year of decrease
Overseas production ^{*2}	202,850	+16.0%	First increase in 2 years
Global production total	488,757	-2.0%	2nd consecutive year of decrease
Passenger vehicles	56,118	-7.1%	2nd consecutive year of decrease
Mini vehicles	13,212	-18.3%	2nd consecutive year of decrease
Japan sales total	69,330	-9.5%	2nd consecutive year of decrease
Export total ^{*3}	227,488	-12.4%	3rd consecutive year of decrease

< Production >

- Domestic production decreased because of production halt from January 16 through January 26 due to a defect in the Electric Power Steering unit as well as changes in plant operation schedules.
- Overseas production increased boosted by production of Ascent which started in May 2018.

< Sales in Japan >

- Passenger vehicle sales decreased as sales of the Impreza and Levorg declined offsetting strong sales of the fully-redesigned Forester.
- Mini vehicle sales decreased as sales of the Pleo and other models declined.

< Exports >

- Exports from Japan decreased due to a decrease in domestic production.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

August 29, 2019

Subaru Corporation Announces Production, Japan Sales and Export Results for July 2019 (Flash Report)

< July 2019 >

	July 2019			Jan-Jul 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	62,411	+6.6%	3rd consecutive month of increase	348,318	-8.9%
Overseas production ^{*2}	☆ 23,176	+32.6%	First increase in 2 months	226,026	+17.5%
Global production total	☆ 85,587	+12.5%	First increase in 2 months	574,344	-0.1%
Passenger vehicles	10,469	+3.0%	First increase in 2 months	66,587	-5.7%
Mini vehicles	2,456	+16.1%	First increase in 8 months	15,668	-14.3%
Japan sales total	12,925	+5.3%	First increase in 2 months	82,255	-7.5%
Export total ^{*3}	50,028	+31.5%	3rd consecutive months of increase	277,516	-6.8%

☆: July record

< Production >

- Domestic production increased due to a significant increase in Forester production, which offset an impact of changes in plant operation schedules continuing since November 2018.
- Overseas production increased as the plant had 6 more working days than the same month of the previous year because its summer shutdown timing was different.

< Sales in Japan >

- Passenger vehicle sales increased, driven by the fully-redesigned Forester launched in July 2018 and the Subaru XV which newly added "e-Boxer"-equipped models to its lineup in October 2018.
(e-Boxer: Subaru's newly-developed power unit system combining a horizontally-opposed Boxer engine with an electric motor, which offers enhanced environmental performance as well as Subaru's distinctive driving enjoyment.)
- Mini vehicle sales increased led by the Pleo and other models.

< Exports >

- Exports from Japan increased due mainly to increased shipments of the Forester.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

September 27, 2019

**Subaru Corporation Announces Production, Japan Sales and Export Results
for August 2019 (Flash Report)**

< August 2019 >

	August 2019			Jan-Aug 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	44,534	-4.3%	First decrease in 4 months	392,852	-8.4%
Overseas production ^{*2}	20,842	-42.2%	First decrease in 2 months	246,868	+8.0%
Global production total	65,376	-20.9%	First decrease in 2 months	639,720	-2.7%
Passenger vehicles	8,170	-3.8%	First decrease in 2 months	74,757	-5.5%
Mini vehicles	1,914	+12.5%	2nd consecutive month of increase	17,582	-12.0%
Japan sales total	10,084	-1.1%	First decrease in 2 months	92,339	-6.8%
Export total ^{*3}	37,696	-22.4%	First decrease in 4 months	315,212	-9.0%

< Production >

- Domestic production decreased as production of Impreza and Subaru XV declined.
(The Gunma plant was operated on the revised operation schedules applied since November 2018.)
- Overseas production decreased as production volume of the all-new Legacy and Outback models was controlled in order to ensure quality of new vehicles before ramp-up. (Production of the two models started at the end of July.)

< Sales in Japan >

- Passenger vehicle sales decreased as sales of Impreza and other models declined.
- Mini vehicle sales decreased as sales of Chiffon and other models declined.

< Exports >

- Exports from Japan decreased for reasons related to shipping vessel schedules.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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October 30, 2019

**Subaru Corporation Announces Production, Japan Sales and Export Results
for September 2019 and First Half of FYE2020 (Flash Report)**

< September 2019 >

	September 2019			Jan-Sep 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	58,880	-0.3%	2nd consecutive month of decrease	451,732	-7.4%
Overseas production ^{*2}	26,252	-18.7%	2nd consecutive month of decrease	273,120	+4.7%
Global production total	85,132	-6.8%	2nd consecutive month of decrease	724,852	-3.2%
Passenger vehicles	11,435	-7.3%	2nd consecutive month of decrease	86,192	-5.7%
Mini vehicles	3,841	+33.3%	3rd consecutive month of increase	21,423	-6.3%
Japan sales total	15,276	+0.4%	First increase in 2 months	107,615	-5.8%
Export total ^{*3}	45,994	+2.4%	First increase in 4 months	361,206	-7.7%

< Production >

- Domestic production decreased slightly, as a decrease in production of the Legacy, Impreza, and Subaru XV offset an increase in production of the Forester and Levorg.
- Overseas production decreased, as production volume of the all-new Legacy and Outback models was controlled in order to ensure quality of new vehicles before ramp-up. (Production of the two models started at the end of July 2019.)

< Sales in Japan >

- Passenger vehicle sales decreased as the sales momentum of the Forester boosted by the launch of its fully-redesigned version in July 2018 declined, which offset increased sales of the Levorg and WRX.
- Mini vehicle sales decreased as sales of the Chiffon and other models declined.

< Exports >

- Exports from Japan increased as shipments of the Forester to the North American market increased.

< April-September 2019 >

	April – September 2019		
	Units	2019 vs 2018	
Domestic production ^{*1}	325,789	+2.2%	First increase in 3 years
Overseas production ^{*2}	172,157	-0.2%	2nd consecutive year of decrease
Global production total	497,946	+1.3%	First increase in 2 years
Passenger vehicles	55,099	+1.1%	First increase in 2 years
Mini vehicles	14,034	+8.6%	First increase in 2 years
Japan sales total	69,133	+2.5%	First increase in 2 years
Export total ^{*3}	265,864	+4.5%	First increase in 3 years

< Production >

- Domestic production increased due mainly to increased production of the Forester.
- Overseas production decreased slightly, as production of the Legacy and Outback models decreased at the time of their model changes, which offset an increase in production of the Ascent.

< Sales in Japan >

- Passenger vehicle sales increased led by the Forester and Subaru XV.
- Mini vehicle sales increased led by the Chiffon.

< Exports >

- Exports from Japan increased as shipments of the Forester increased.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

November 28, 2019

**Subaru Corporation Announces Production, Japan Sales and Export Results
for October 2019 (Flash Report)**

< October 2019 >

	October 2019			Jan-Oct 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	45,580	-29.0%	3rd consecutive month of decrease	497,312	-9.9%
Overseas production ^{*2}	35,625	-10.1%	3rd consecutive month of decrease	308,745	+2.8%
Global production total	81,205	-21.8%	3rd consecutive month of decrease	806,057	-5.4%
Passenger vehicles	5,033	-52.1%	3rd consecutive month of decrease	91,225	-10.5%
Mini vehicles	1,580	-32.0%	First decrease in 4 months	23,003	-8.7%
Japan sales total	6,613	-48.5%	First decrease in 2 months	114,228	-10.1%
Export total ^{*3}	38,549	-24.0%	First decrease in 2 months	399,755	-9.6%

< Production >

- Domestic production decreased as operations at the company's Gunma plant were halted for four and a half days due to Typhoon Hagibis (Typhoon 19) damage to a part of the supply chains.
- While production of the Ascent increased, overseas production decreased as production volume of the all-new Legacy and Outback models was controlled in order to ensure quality of new vehicles before ramp-up. (Production of the two models started at the end of July.)

< Sales in Japan >

- Passenger vehicle sales decreased due to production halt at the Gunma plant and a decrease in demand for the Forester as momentum boosted by the launch of its fully-redesigned version waned.
- Mini vehicle sales decreased as sales of the Sambar and other models declined.

< Exports >

- Exports from Japan decreased due to production halt at the Gunma plant.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

###

December 25, 2019

**Subaru Corporation Announces Production, Japan Sales and Export Results
for November 2019 (Flash Report)**

< November 2019 >

	November 2019			Jan-Nov 2019	
	Units	2019 vs 2018		Units	'19 vs '18
Domestic production ^{*1}	63,711	+13.5%	First increase in 4 months	561,023	-7.8%
Overseas production ^{*2}	☆ 34,147	+4.0%	First increase in 4 months	342,892	+2.9%
Global production total	☆ 97,858	+10.0%	First increase in 4 months	903,915	-4.0%
Passenger vehicles	7,694	-22.9%	4th consecutive month of decrease	98,919	-11.6%
Mini vehicles	1,692	-22.2%	2nd consecutive month of decrease	24,695	-9.8%
Japan sales total	9,386	-22.8%	2nd consecutive month of decrease	123,614	-11.2%
Export total ^{*3}	48,505	+0.8%	First increase in 2 months	448,260	-8.5%

☆: November record

< Production >

- Domestic production increased due mainly to an increased output of the Forester.
- Overseas production increased due mainly to an increased output of the Ascent.

< Sales in Japan >

- Passenger vehicle sales decreased due to a decline in demand for the Forester as momentum boosted by the launch of its fully-redesigned version waned.
- Mini vehicle sales decreased as sales of the Stella and other models declined.

< Exports >

- Exports from Japan increased due mainly to increased shipments of the Crosstrek (Subaru XV) and Forester models to the U.S.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

###

January 30, 2020

**Subaru Corporation Announces Production, Japan Sales and Export Results
for December 2019 and CY2019 (Flash Report)**

< December 2019 >

	December 2019		
	Units	2019 vs 2018	
Domestic production ^{*1}	57,741	+11.6%	2nd consecutive month of increase
Overseas production ^{*2}	25,627	-2.1%	First decrease in 2 months
Global production total	83,368	+7.0%	2nd consecutive month of increase
Passenger vehicles	6,156	-17.0%	5th consecutive month of decrease
Mini vehicles	1,491	-14.9%	3rd consecutive month of decrease
Japan sales total	7,647	-16.6%	3rd consecutive month of decrease
Export total ^{*3}	☆ 57,317	+33.6%	2nd consecutive month of increase

☆: December record

< Production >

- Domestic production increased led by an increase in Forester production.
- Overseas production decreased due partly to a decrease in Impreza production.

< Sales in Japan >

- Passenger vehicle sales decreased as the sales momentum of the Forester boosted by the launch of its fully-redesigned version declined.
- Mini vehicle sales decreased as sales of the Pleo and other models declined.

< Exports >

- Exports from Japan increased for reasons including increased production in Japan and shipping schedules of vessels.

< CY2019 >

	CY2019		
	Units	2019 vs 2018	
Domestic production ^{*1}	618,764	-6.2%	3rd consecutive year of decrease
Overseas production ^{*2}	○ 368,519	+2.5%	First increase in 2 years
Global production total	987,283	-3.1%	2nd consecutive year of decrease
Passenger vehicles	105,075	-11.9%	2nd consecutive year of decrease
Mini vehicles	26,186	-10.1%	13th consecutive year of decrease
Japan sales total	131,261	-11.6%	2nd consecutive year of decrease
Export total ^{*3}	505,577	-5.1%	3rd consecutive year of decrease

○: Calendar year record

< Production >

- Domestic production decreased for reasons including temporary production halt due to a typhoon.
- Overseas production increased led by strong demand for the Ascent.

< Sales in Japan >

- Passenger vehicle sales decreased as strong sales of the Forester were offset by a decrease in sales of other models.
- Mini vehicle sales decreased as sales of the Pleo and other models declined.

< Exports >

- Exports from Japan declined due to decreased production in Japan.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis